

**City of Los Angeles
Responsible Banking & Investment Monitoring Program
For Investment Banks**

Investment banks providing City investment banking services or seeking City investment banking business must complete and submit this form no later than July 1st of each year to the City Administrative Officer to comply with Chapter 5.1, Section 20.95.1 of the Los Angeles Administrative Code.

Contact Information:

Citigroup Global Markets Incorporated

Name of Financial Institution

300 S. Grand Avenue Los Angeles CA 90071

Street Address

City

State

Zip Code

Cameron Parks, Managing Director

Contact Person Name and Title

+1 (213) 486 7130

cameron.parks@citi.com

Telephone No.

Email Address

SOCIAL RESPONSIBILITY

Please answer the following questions for the preceding calendar year.

1. Did your firm make monetary donations to charitable programs within the City limits?

Yes No

If yes, please complete the attached form, labeled at Exhibit 1.

2. Did your firm provide any scholarship awards to residents of the City of Los Angeles?

Yes No

- a. How many scholarships were awarded? _____
b. What was the total value of the awarded scholarships? _____

3. Does your firm have internal policies regarding utilization of subcontractors which are designated as "women owned," "minority owned," or "disabled" business enterprises? Yes No

If yes, please provide a copy of your policies, labeled as Exhibit 2

CONSUMER PROTECTION

1. Is the financial institution currently in compliance with all applicable consumer financial protection laws?

Yes ___ No ___

If no, please briefly explain: _____

2. Does the financial institution have policies to prevent the use of illegal predatory consumer adverse sales goals as the bases for evaluation, promotion, discipline or compensation of employees?

Yes ___ No ___

If no, please briefly explain: _____

3. Does the financial institution encourage and maintain whistleblower protection policies for its employees and/or customers to report suspected illegal practices, including predatory sales goals?

Yes ___ No ___

If no, please briefly explain: _____

4. In the last five years, has the financial institution been subject to any disciplinary actions such as fines, suspensions, or settlements, undertaken by the Securities and Exchange Commission, the Consumer Financial Protection Bureau, the Municipal Securities Regulation Board, the Financial Industry Regulatory Agency and/or any State regulatory agency?

Yes ___ No ___

5. If the answer to question no. 4 is yes, please provide in separate attachment labeled Exhibit 3, what the violation(s) are, the reason for the enforcement action, what government agencies are involved, the date of the enforcement action, what is the current status, and how were or will the issues be resolved?

CERTIFICATION UNDER PENALTY OF PERJURY (*)

I certify under penalty of perjury that I have read and understand the questions contained in this form and the responses contained in the form and on all the attachments. I further certify that I have provided full and complete answers to each question, and that all information provided in response to this form is true and accurate to the best of my knowledge and belief.

James Molloy Managing Director [Signature] 6/17/20
Print Name Title Signature Date

(*) Signature must be that of the Head of Public Finance or equivalent corporate executive.

PLEASE SEND THE ORIGINAL SIGNED FORM TO THE ADDRESS BELOW AND EMAIL A COPY TO CAO.DEBT@LACITY.ORG.

**Office of the City Administrative Officer
200 North Main St. Room 1500
Los Angeles, CA 90012
Attention: Debt Management Group**

**Exhibit 1 - Responsible Banking Investment Monitoring Program for Investment Banks
Citi Foundation's Giving History in City of LA for 2019**

Name of Charitable Organization	Type	Amount (\$)
2020 WOMEN ON BOARDS INCORPORATED	Women Empowerment	\$15,000
A COMMUNITY OF FRIENDS	Homelessness	\$2,600
ABODE COMMUNITIES	Homelessness	\$4,675
ASIA SOCIETY	Minority Empowerment	\$2,400
CALIFORNIA COMMUNITY FOUNDATION	Community Development	\$10,000
CCF COMMUNITY INITIATIVES FUND	Community Development	\$10,000
CEDARS SINAI MEDICAL CENTER	Healthcare - General	\$1,400
CENTRAL CITY NEIGHBORHOOD PARTNERS	Community Development	\$150,000
COALITION TO ABOLISH SLAVERY AND TRAFFICKING	Human Rights & Public Advocacy	\$50,000
COMMUNITY PARTNERS	Community Development	\$175,000
CORO SOUTHERN CALIFORNIA INCORPORATED	Voter Rights	\$10,000
ENTERPRISE COMMUNITY PARTNERS INCORPORATED	Economic Development	\$2,500
FARHANG FOUNDATION	Arts & Culture	\$1,000
FOUNDATION FOR THE LOS ANGELES COMMUNITY COLLEGES THE FREEFROM	Education & Literacy	\$12,000
HOLLYWOOD COMMUNITY HOUSING CORPORATION	Economic Development	\$150,000
HOPE	Homelessness	\$2,440
INSTITUTE FOR CORPORATE COUNSEL	Economic Development	\$33,000
INSURANCE INDUSTRY CHARITABLE FOUNDATION	Legal Services/Justice	\$1,770
INTERNATIONAL MEDICAL CORPS	Economic Development	\$2,000
JOAN MARIE WILLIAMS FOUNDATION INCORPORATED	Healthcare - General	\$1,065
LA PROMISE FUND	Economic Development	\$600
LEADERSHIP FOR URBAN RENEWAL NETWORK INCORPORATED	Economic Development	\$15,000
LOS ANGELES AREA CHAMBER OF COMMERCE FOUNDATION	Minority Empowerment	\$375,000
LOS ANGELES COUNTY ECONOMIC DEVELOPMENT CORPORATION	Economic Development	\$300,000
LOS ANGELES LGBT CENTER	Economic Development	\$90,000
LTSC COMMUNITY DEVELOPMENT CORPORATION	Human Rights & Public Advocacy	\$23,250
MACEDONIA COMMUNITY DEVELOPMENT CORPORATION	Community Development	\$79,550
NEIGHBORHOOD HOUSING SERVICES OF LOS ANGELES COUNTY	Community Development	\$25,000
READ TO A CHILD INCORPORATED	Homelessness	\$90,000
SHALOM CENTER FOR TREE OF LIFE	Education & Literacy	\$700
SOUTHERN CALIFORNIA ASSOCIATION OF NON PROFIT HOUSING	Community Development	\$40,000
SOUTHERN CALIFORNIA GRANTMAKERS	Homelessness	\$15,300
ST BARNABAS SENIOR CENTER OF LOS ANGELES	Economic Development	\$416,000
TEAM RUBICON	Seniors	\$220,000
YESHIVA UNIVERSITY OF LOS ANGELES BOYS HIGH SCHOOL	Veterans & Military Families	\$7,250
YOUNG MENS CHRISTIAN ASSOCIATION OF METROPOLITAN LOS ANGELES	Education & Literacy	\$10,000
YOUTH POLICY INSTITUTE INCORPORATED	Education & Literacy	\$1,395
	Education & Literacy	\$100,000
Grand Total		\$2,445,895



EXHIBIT 2: SCOPE OF CITI SUBCONTRACTING PROGRAM

- 1) Citi Subcontracting Program
- 2) Language of the Subcontracting Program
- 3) Defining a Citi Diverse Supplier

Subcontracting Program

Citi has a long history of advocating Minority and Women Business Enterprises (M/WBE) business development. Over time, the Citi Supplier Diversity department has evolved to meet the needs of a number of different businesses now considered Diverse Suppliers. A Citi Diverse Supplier is a Minority, Woman, Disabled, or Disabled Veteran Business Enterprise or a Veteran Owned Small Business. Diverse Supplier Business Development is linked to **Citi's** Global Diversity Strategy and is considered a strategic business asset.

In our efforts to strive for continuous improvement in our Diverse Supplier initiatives, we have implemented a Second Tier Program. This program is a process of encouraging our First Tier suppliers help to expand minority, woman, veteran, and physically challenged business opportunities by establishing Supplier Diversity Programs of their own. The overall purpose of this program is to expand the Diverse Supplier content of services that we offer to our customers in the marketplace while expanding and broadening the available opportunities for Diverse Suppliers.

The second tier program functions in conjunction with our continued efforts to expand and grow our direct Diverse Supplier procurement in our First Tier Supplier Diversity Program.

Citi prime contractors may participate in the program by subcontracting to Second Tier Suppliers.

Purpose

The purpose of the **Supplier Diversity Subcontracting Program** is to provide and enhance opportunities for minority, woman, physically challenged, and disabled veteran enterprises, as well as veteran owned small businesses so that they can participate in the **Citi** procurement process through prime contractors doing business with **Citi**.

Authority and Background: Public Law 95-507

Public Law 95-507 requires the development of programs to increase participation of small and minority-owned business enterprises in procurement contracts from federal government prime contractors.

- Establishes the Office of Small and Disadvantaged Business Utilization in every Agency having procurement powers.
- Establishes the 8(a) program.
- Establishes Preferential Procurement Goals for participation by small businesses, small disadvantaged firms, 8(a) and small women-owned concerns in Federal contracting programs. The goals are forwarded to the Small Business Administration on an annual fiscal year basis for approval or negotiation.



Language of the Subcontracting Program

Subcontract: Any agreement or arrangement between a contractor and any party or person (in which the parties do not have an employer/employee relationship):

- For the furnishing of products or services for the use of real or personal property, including lease arrangements, which, in whole or in part, is necessary to the performance of any one or more contracts: or
- Under which any portion of the contractor's obligation under any one or more contracts is performed, undertaken or assumed.

First Tier Supplier: A Diverse Supplier that works directly for **Citi** and is paid by **Citi**.

Second Tier Supplier: A Diverse Supplier that is used by a Prime (or first tier) supplier to **Citi** in support of its core business.

Second Tier Direct Activity: Activities and expenditures in which a prime supplier utilizes Diverse Suppliers to support a **Citi** project directly. In addition, if Diverse Supplier payments can be tracked to a specific contract or purchase order, we will accept the Diverse Supplier's portion of the Cost of Goods (COG) sold for products and services purchased by Citi.

How Second Tier Direct Works: a \$100 Per Unit Product or Service Shipped/Invoiced			
Diverse Supplier	Diverse Supplier's cost factor in Product per Unit	Citi's Total Unit Order	Diverse Supplier Total COG
ABC Company	\$40	10,000	\$400,000
Therefore, of the \$1,000,000 total Citi order, \$400,000 will be credited toward Diversity Spend with Diverse Suppliers			

Second Tier Indirect Activity: Activities and expenditures in which Citi prime suppliers may use Diverse Suppliers in support of its overall activities. Indirect diverse spend can be calculated two ways:

- **Second Tier Indirect Activity A:** Through a percentage allocation and subsequent dollar amount allocated toward Citi Diversity Spend by a prime supplier based upon the prime supplier's Diversity Spend,

How Second Tier Indirect A Works: Prime Supplier utilizes Diverse Suppliers in support of its corporate objectives			
Prime Supplier (PS) Designates goals for its SDProgram	Citi uses Prime Supplier	PS earmarks dollar amount or percentage of its business to Diverse Suppliers	Citi SDP tracks PS participation for Diversity Spend

- or **Second Tier Indirect Activity B (Professional Services):** Through the use of diverse employees working in professional services, (i.e. advertising, marketing, legal, etc) with the prime supplier on Citi matters.

How Second Tier Indirect B Works: Prime Supplier of Professional Services	
Prime Supplier Tracks Diversity Spend two ways:	
1. Identify all diverse (see above) professionals that work on Citi projects/matters. Calculate billable expenditures and report data to Citi. (A voluntary report by PS) 2. Identify and report all subcontracted expenditures on Diverse-owned firms that have worked on Citi projects/matters.	Citi SDP captures for Diversity Spend



Defining a Citi Diverse Supplier

A **Diverse Supplier** is a Citi supplier that can be categorized as one of the following:

Minority Business Enterprise (MBE)

A for profit enterprise presently located in the United States or its trust territories, and is at least 51% owned by African Americans, Hispanic Americans, Native Americans, Asian Indian Americans and Asian Pacific Americans. Individual(s) must be involved in the day-to-day management of the business.

- *African Americans* are U.S. citizens whose origins are in any Black racial groups of Africa.
- *Hispanic Americans* are U.S. citizens whose origins are in South America, Central America, Mexico, Cuba, the Dominican Republic, Puerto Rico, or the Iberian Peninsula, including Portugal.
- *Native Americans* are American Indians, Eskimos, Aleuts, and Native Hawaiians.
- *Asian Pacific Americans* are U.S. citizens whose origins are in Japan, China, the Philippines, Vietnam, Korea, Samoa, Guam, the U.S. Trust Territory of the Pacific Islands (Republic of Palau), the Northern Mariana Islands, Laos, Kampuchea (Cambodia), Taiwan, Burma, Thailand, Malaysia, Indonesia, Singapore, Brunei, Republic of the Marshall Islands, or the Federated States of Micronesia.
- *Asian Indian Americans* are U.S. citizens whose origins are in India, Pakistan, Bangladesh, Sri Lanka, Bhutan, or Nepal.

Woman Business Enterprise (WBE)

A for profit enterprise presently located in the United States or its trust territories, and is at least 51% owned, controlled, and operated by a woman or women of US citizenship. Individual(s) must be involved in the day-to-day management of the business.

Disabled Business Enterprise (DBE)

A for profit enterprise presently located in the United States or its trust territories, and is at least 51% owned by an individual(s) of US citizenship with a permanent physical or mental impairment which substantially limits one or more of such persons' major life activities. Individual(s) must be involved in the day-to-day management of the business.

Veteran-Owned Business Enterprise/Service Disabled Veteran-Owned Enterprise (VET/SDV)

A for profit enterprise presently located in the United States or its trust territories, and is at least 51% owned by an individual(s) who have performed active service in one of the United States armed services, and were honorably discharged. The term "service-disabled" means that such disability was incurred or aggravated in line of duty in the active military, naval or air-service. Individual(s) must be involved in the day-to-day management of the business.

Small Business Enterprise (SBE)

A small business (as defined pursuant to Section 3 of the Small Business Act) presently located in the United States or its trust territories. The Small Business Act states that a small business concern is "one that is independently owned and operated and which is not dominant in its field of operation." The law also states that in determining what constitutes a small business, the definition will vary from industry to industry to reflect industry differences accurately.