

**City of Los Angeles
Responsible Banking Investment Monitoring Program
For Investment Banks**

Investment banks providing City investment banking services or seeking City investment banking business must complete and submit this form no later than July 1st of each year to the City Administrative Officer to comply with Chapter 5.1, Section 20.95.1 of the Los Angeles Administrative Code.

Contact Information:

Stifel, Nicolaus and Company, Inc.

| | | | |
|---|---------------|-------------------|----------|
| Name of Financial Institution | | | |
| 515 South Figueroa St., Ste 1800, Los Angeles, CA | | 90071 | |
| Street Address | City | State | Zip Code |
| Holly Vocal, Director | | | |
| Contact Person Name and Title | | hvocal@stifel.com | |
| (415) 364-5963 | | | |
| Telephone No. | Email Address | | |

Please answer the following questions for the preceding calendar year.

1. Did your firm make monetary donations to charitable programs within the City limits?
Yes No If yes, please complete the attached form.
2. Did your firm provide any scholarship awards to residents of the City of Los Angeles?
Yes No
 - a. How many scholarships were awarded? 6
 - b. What was the total value of the awarded scholarships? \$12,000
3. Does your firm have internal policies regarding utilization of subcontractors which are designated as "women owned," "minority owned," or "disabled" business enterprises?
Yes No If yes, please provide a copy of your policies.

CERTIFICATION UNDER PENALTY OR PERJURY

I certify under penalty of perjury that I have read and understand the questions contained in this form and the responses contained in the form and on all the attachments. I further certify that I have provided full and complete answers to each question, and that all information provided in response to this form is true and accurate to the best of my knowledge and belief.

Holly Vocal, Director [Signature] 8/12/2014
Print Name, Title Signature Date

PLEASE SEND THE ORIGINAL SIGNED FORM TO THE ADDRESS BELOW AND EMAIL A COPY TO CAO.DEBT@LACITY.ORG.

Office of the City Administrative Officer
200 North Main St. Room 1500
Los Angeles, CA 90012
Attention: Debt Management Group

Equal Employment Opportunity

Stifel is committed to providing equal employment opportunities (EEO) to all associates and applicants for employment without regard to race, color, religion, creed, gender, sexual orientation, gender identity, national origin, ancestry, age, disability, weight, genetic information, marital status, citizenship status, status as a covered veteran or any other protected criteria in accordance with applicable federal, state and local laws. Stifel complies with applicable state and local laws governing non-discrimination in employment applicable to each location in which the firm operates. Stifel strictly prohibits any form of unlawful discrimination.

Equal opportunity extends to all aspects of the employment relationship, including hiring, transfers, promotions, training, termination, working conditions, compensation, benefits, and other terms and conditions of employment. All Stifel associates are responsible for implementing this EEO policy in their daily actions, conduct and decisions. All associates are expected to treat each other with respect and professionalism.

Associates are encouraged to contact Human Resources regarding any potential violation of this policy as soon as possible. Stifel strictly prohibits any type of retaliation against an individual who in good faith reports a violation of this policy, raises a complaint or concern regarding discrimination or harassment, or otherwise engages in protected activity under the law.

Stifel will also comply with the applicable provisions of the Americans with Disabilities Act (ADA) and state and local laws, and it will not discriminate against any qualified associate or applicant because of a disability. Stifel will make reasonable accommodations for qualified associates or applicants with disabilities consistent with applicable law.

Attachment for Question #1 - Responsible Banking Investment Monitoring Program for Investment Banks

| Name of Charitable Organization | Type | Amount (\$) |
|--|------------------------------|--------------------|
| East LA Divas | Children & Youth Development | \$ 250.00 |
| Garfield High School, John Benson Scholarship Fund | Education & Literacy | \$ 250.00 |
| El Monte Coalition of Latino Professionals | Education & Literacy | \$ 500.00 |
| Inner City Struggle | Education & Literacy | \$ 500.00 |
| Whittier Police Officers Association | Education & Literacy | \$ 600.00 |
| Los Angeles Sheriffs Professional Association Cares for Kids | Children & Youth Development | \$ 900.00 |
| Watts-Willowbrook Boys & Girls Club | Children & Youth Development | \$ 1,000.00 |
| Torrance-South Bay YMCA | Community Development | \$ 1,000.00 |
| Long Beach City College Foundation | Education & Literacy | \$ 1,000.00 |
| Salesian High School | Education & Literacy | \$ 1,000.00 |
| Whittier City School Education Foundation | Education & Literacy | \$ 1,000.00 |
| Girls Today Women Tomorrow | Women Empowerment | \$ 1,000.00 |
| InnerCircle Foster Care & Adoption | Children & Youth Development | \$ 1,250.00 |
| Variety Boys & Girls Club | Children & Youth Development | \$ 2,500.00 |
| Mt. Sac Foundation | Education & Literacy | \$ 2,500.00 |
| HOPE | Women Empowerment | \$ 3,000.00 |
| Rio Hondo College | Education & Literacy | \$ 3,500.00 |
| PUENTE Learning Center | Education & Literacy | \$ 5,000.00 |
| La Plaza de Culturas y Arte | Community Development | \$ 10,000.00 |
| TELACU | Education & Literacy | \$ 10,000.00 |
| University of Southern California, Sol Price School of Public Policy | Education & Literacy | \$ 10,000.00 |
| 2013 Fabric of Society Scholarship Program | | |
| Azusa High School | 2 Scholarship Winners | \$ 4,000.00 |
| Miguel Contreras High School | 1 Scholarship Winner | \$ 2,000.00 |
| Westchester High School | 1 Scholarship Winner | \$ 2,000.00 |
| Santa Fe High School | 2 Scholarship Winners | \$ 4,000.00 |

Note: List is inclusive of De La Rosa & Co.'s contributions. On April 1, 2014 Stifel acquired De La Rosa & Co.