

**City of Los Angeles
Responsible Banking Investment Monitoring Program
For Investment Banks**

Investment banks providing City investment banking services or seeking City investment banking business must complete and submit this form no later than July 1st of each year to the City Administrative Officer to comply with Chapter 5.1, Section 20.95.1 of the Los Angeles Administrative Code.

Contact Information:

U.S. Bank

Name of Financial Institution 1422 Kettner Blvd.	San Diego	CA	92101
Street Address	City	State	Zip Code
Erica Opstad, VP Manager, Office of Corporate Citizenship			
Contact Person Name and Title			
619-699-6633	erica.opstad@usbank.com		
Telephone No.	Email Address		

Please answer the following questions for the preceding calendar year.

1. Did your firm make monetary donations to charitable programs within the City limits?
Yes No If yes, please complete the attached form.
2. Did your firm provide any scholarship awards to residents of the City of Los Angeles?
Yes No We grant to many organizations who then provide scholarships locally.
 - a. How many scholarships were awarded? _____
 - b. What was the total value of the awarded scholarships? _____
3. Does your firm have internal policies regarding utilization of subcontractors which are designated as "women owned," "minority owned," or "disabled" business enterprises?
Yes No If yes, please provide a copy of your policies.

Our internal policy is being drafted and should be available to share after Jan. 1, 2015. In the mean time we have a stated commitment to Supplier Diversity that can be found at www.usbank.com/supplierdiversity

CERTIFICATION UNDER PENALTY OR PERJURY

I certify under penalty of perjury that I have read and understand the questions contained in this form and the responses contained in the form and on all the attachments. I further certify that I have provided full and complete answers to each question, and that all information provided in response to this form is true and accurate to the best of my knowledge and belief.

Erica Opstad, VP Manager Office of Corporate Citizenship
Print Name, Title

Signature 

August 11, 2014
Date

PLEASE SEND THE ORIGINAL SIGNED FORM TO THE ADDRESS BELOW AND EMAIL A COPY TO CAO.DEBT@LACITY.ORG.

**Office of the City Administrative Officer
200 North Main St. Room 1500
Los Angeles, CA 90012
Attention: Debt Management Group**

Attachment for Question #1 - Responsible Banking Investment Monitoring Program for Investment Banks

Name of Charitable Organization	Type	Amount (\$)
A Place Called Home	Education	\$11,750.00
Abode Communities	Economic Opportunity	\$45,000.00
African-American Male Achievers Network	Education	\$5,000.00
Alternative Living For The	Economic Opportunity	\$10,000.00
Amazon Institute	Education	\$2,000.00
Angelus Plaza	Economic Opportunity	\$5,000.00
Asian Business Association Of	Economic Opportunity	\$35,000.00
Asian Pacific Islander	Economic Opportunity	\$40,750.00
Asian Pacific Womens Center	Economic Opportunity	\$15,000.00
Big Brothers Big Sisters Of Greater Los Angeles Inc	Education	\$7,500.00
Bilingual Foundation Of The Arts	Arts & Culture	\$1,000.00
Black Business Association	Economic Opportunity	\$16,000.00
Boys And Girls Club Of Venice Inc	Education	\$2,500.00
Brotherhood Crusade	Economic Opportunity	\$5,000.00
California Community Economic	Economic Opportunity	\$25,000.00
California Community Economic Development Association	Economic Opportunity	\$35,000.00
California Council On Economic Education	Economic Opportunity	\$12,500.00
California Science Center Foundation	Education	\$2,500.00
California Small Business	Economic Opportunity	\$1,500.00
Canoga Park Community	Economic Opportunity	\$480.00
Center Theatre Group Of Los Angeles	Arts & Culture	\$25,000.00
Central City Association	Economic Opportunity	\$42,000.00
Central City Police Boosters Inc	Economic Opportunity	\$525.00
Centro Latino For Literacy	Economic Opportunity	\$7,086.00
Children's Bureau	Economic Opportunity	\$5,000.00
Chinatown Service Center	Economic Opportunity	\$10,000.00
City Scholars Foundation	Education	\$17,500.00
Community Financial Resource	Economic Opportunity	\$30,000.00
Cornerstone Theater Company Inc	Arts & Culture	\$10,000.00
Cornerstone Theatre Company	Arts & Culture	\$5,000.00
Diavolo Dance Theatre	Arts & Culture	\$1,000.00
Downtown Womens Center	Economic Opportunity	\$8,000.00
Downtown Works	Economic Opportunity	\$25,000.00
Dress For Success	Economic Opportunity	\$2,500.00

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Name of Charitable Organization	Type	Amount (\$)
East La Community Corporation	Economic Opportunity	\$20,000.00
Ebony Repertory Theatre Inc	Arts & Culture	\$15,000.00
Economic Alliance Of The San	Economic Opportunity	\$5,000.00
Educating Young Minds	Education	\$17,000.00
Education Advantage Foundation	Education	\$10,000.00
Empowher Institute	Economic Opportunity	\$7,500.00
Enterprise Community	Economic Opportunity	\$15,000.00
Esperanza Community Housing	Economic Opportunity	\$10,000.00
Farhang Foundation	Economic Opportunity	\$7,000.00
Friends Housing	Economic Opportunity	\$10,000.00
Friends Of South Central Los	Economic Opportunity	\$10,000.00
Friends, The Foundation Of The California African American Museum	Arts & Culture	\$7,500.00
Gay & Lesbian Elder Housing	Economic Opportunity	\$10,000.00
Geffen Playhouse Inc	Arts & Culture	\$10,000.00
Giving Children Hope	Economic Opportunity	\$13,000.00
Grand Performances	Arts & Culture	\$5,000.00
Grand Vision Foundation	Arts & Culture	\$10,500.00
Greater Los Angeles Zoo Association	Education	\$2,000.00
Hands For Hope	Education	\$5,000.00
Heart Of Los Angeles Hola	Economic Opportunity	\$2,500.00
Heart Of Los Angeles Youth, Inc.	Education	\$5,000.00
Hermandad Mexicana	Economic Opportunity	\$5,500.00
Hollywood Community Housing	Economic Opportunity	\$6,500.00
Inner-City Arts	Arts & Culture	\$17,500.00
Inside Out Community Arts Inc	Arts & Culture	\$10,000.00
Jabberwocky Theatre Company	Arts & Culture	\$10,000.00
Junior Achievement Of Southern	Education	\$67,500.00
JVS Strictly Business	Economic Opportunity	\$25,000.00
Korean Churches For Community Development	Economic Opportunity	\$2,500.00
Koreatown Youth & Community	Economic Opportunity	\$21,000.00
L.A. Family Housing	Economic Opportunity	\$25,000.00
La Gay & Lesbian Center	Economic Opportunity	\$13,000.00
Lacer Afterschool Programs	Education	\$10,000.00
Latin Business Association	Economic Opportunity	\$25,000.00

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Name of Charitable Organization	Type	Amount (\$)
Leukemia & Lymphoma Society	Health	\$700.00
Library Foundation Of Los Angeles	Education	\$17,000.00
LISC	Economic Opportunity	\$15,000.00
Los Angeles Chamber Ballet, Inc.	Arts & Culture	\$2,500.00
Los Angeles County Economic	Economic Opportunity	\$12,500.00
Los Angeles County Museum Of Art	Arts & Culture	\$10,000.00
Los Angeles Mission	Economic Opportunity	\$25,000.00
Los Angeles Neighborhood	Economic Opportunity	\$35,000.00
Los Angeles Opera Company	Arts & Culture	\$25,000.00
Los Angeles Opportunites	Economic Opportunity	\$15,000.00
Los Angeles Team Mentoring Inc	Education	\$5,000.00
Los Angeles Trade Tech College	Education	\$25,000.00
Los Angeles Urban League	Economic Opportunity	\$65,000.00
LYSC Community Development	Economic Opportunity	\$20,000.00
Lula Washington Contemporary Dance Foundation	Arts & Culture	\$7,500.00
Midnight Mission	Economic Opportunity	\$5,000.00
Music Center	Arts & Culture	\$10,000.00
My Friend's Place	Economic Opportunity	\$5,000.00
National Multiple Sclerosis	Health	\$1,000.00
Network For Teaching Entrepreneurship (NFTE) Greater LA Program Office	Education	\$5,000.00
Operation Hope Inc	Economic Opportunity	\$30,000.00
Optimist Youth Homes & Family Services	Economic Opportunity	\$5,000.00
Our Authors Study Club Inc	Education	\$12,675.00
Pacific Asian Consortium In	Economic Opportunity	\$15,000.00
Pacific Coast Regional	Economic Opportunity	\$20,000.00
Para Los Ninos	Economic Opportunity	\$13,000.00
Partnership For Los Angeles Schools	Education	\$5,000.00
Penny Lane Centers	Economic Opportunity	\$9,000.00
People Assisting The Homeless	Economic Opportunity	\$20,400.00
Performing Arts Center Of Los Angeles County	Arts & Culture	\$15,000.00
Public Counsel	Economic Opportunity	\$15,000.00
Rags For Riches Foundation	Economic Opportunity	\$500.00
Restore Neighborhoods La Inc	Economic Opportunity	\$10,000.00
Search To Involve Pilipino Americans	Economic Opportunity	\$5,400.00

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Name of Charitable Organization	Type	Amount (\$)
Shelter Partnership Inc	Economic Opportunity	\$5,000.00
Skirball Cultural Center	Arts & Culture	\$10,000.00
Southern California Institute Of Architecture	Economic Opportunity	\$15,000.00
Southern California Minority	Economic Opportunity	\$600.00
Special Needs Network Inc	Education	\$5,000.00
Step Up Women's Network	Education	\$17,500.00
Streetlights	Education	\$10,000.00
Strive Foundation	Education	\$8,000.00
Stuart M. Ketchum Downtown YMCA	Education	\$10,000.00
Tarzana Community & Cultural	Arts & Culture	\$100.00
Telacu Community Capital	Economic Opportunity	\$40,000.00
The Champion Fund	Education	\$7,500.00
The Gay & Lesbian Alliance Against Defamation	Economic Opportunity	\$5,000.00
Theatre West Inc	Arts & Culture	\$1,000.00
Toberman Neighborhood Center	Economic Opportunity	\$12,000.00
Tuberous Sclerosis Alliance	Health	\$3,500.00
UCLA Asda	Economic Opportunity	\$1,000.00
ULI Urban Land Institute	Economic Opportunity	\$5,000.00
United Friends Of The Children	Education	\$2,000.00
United Negro College Fund -	Economic Opportunity	\$12,500.00
United Way of LA Inc	Economic Opportunity	\$91,000.00
University Of California	Economic Opportunity	\$3,575.00
Urban Media Foundation	Education	\$15,000.00
USC Korean Studies	Education	\$35,000.00
Valley Economic Development	Economic Opportunity	\$50,000.00
Verbum Dei High School	Education	\$53,000.00
Weingart East Los Angeles YMCA	Education	\$1,000.00
Westside Center For	Arts & Culture	\$350.00
Widows Orphans & Disabled	Economic Opportunity	\$15,000.00
YMCA Of Metropolitan Los	Education	\$7,500.00
Young Center For Academic & Cultural Enrichment	Education	\$1,500.00
		\$1,828,391.00

2013 Community Highlights

City of Los Angeles

Lending in our Communities

U.S. Bank is committed to offering an array of credit products to assure that our communities can succeed. Small business lending helps to establish businesses and create jobs and our mortgage lending products stabilize neighborhoods by promoting homeownership. Community development lending helps develop affordable housing, and helps nonprofits and private facilities expand job creation and support services for working families. During 2013, U.S. Bank extended more than \$194.6 million in community development loans throughout the City of Los Angeles. Some of the projects include:

- Financing \$750K for LINC Housing to use as predevelopment funds for affordable housing projects.
- Construction financing of \$8.2MM for Knob Hill Apartments, a 39-unit affordable housing project being developed by Affordable Housing CDC near McArthur Park. The project has been designed to meet Enterprise Green Communities criteria and 38 of the units are subsidized through a Project Based Section 8 voucher contract to be affordable to residents earning 30%-50% of Area Median Income (AMI).
- Provided a \$7.48 million construction to permanent loan financing to AMCAL for a 49-unit multifamily affordable senior housing project in a moderate income tract. Sixteen units are supported by subsidy from the Los Angeles County Department of Health Services. 48 units are affordable to tenants earning 30% AMI to 50% AMI or less, and there is one manager's unit.
- Provided Valley Economic Development Corporation (VEDC) with a \$2MM credit facility for their small business loan fund which will be used for loans ranging from \$5,000 up to \$100,000 for small business owners.
- A \$27MM working capital revolving line of credit to South Central Los Angeles Regional Center (SCLARC), providing them with the ability to bridge monthly accounts receivables from the State of California. SCLARC is part of a statewide system of locally-based regional centers of the State of California Department of Developmental Services.

Serving our Communities

All of us serving you! No where is that commitment more important than in the communities we serve and where our employees donate their time and technical talents providing much needed services. Examples of our community service include:

- Taking a leadership role in the City of Los Angeles by serving on 13 nonprofit boards and committees that focus on affordable housing, economic development, neighborhood revitalization, and financial literacy.
- U.S. Bank Volunteers conducted 55 free financial education classes reaching more than 660 individuals and businesses in partnership with nonprofits, educational institutions and community organizations.
- More than 75 U.S. Bank employees volunteered at the Los Angeles Regional Food Bank to package 5,500 bags of food for the Commodity Supplemental Food Program (CSFP) which provides food packages that go to over 23,000 seniors, needy families, and women with infants and children in Los Angeles County.

Investing in our Communities

During 2013, U.S. Bank provided more than \$72.4 million in investments to communities in the City of Los Angeles providing affordable housing, encouraging self-sufficiency and fostering economic development. These investments include U.S. Bank Foundation grants, U.S. Bank corporate giving and nonprofit sponsorship as well as tax credit investments made through U.S. Bancorp Community Development Corporation (USBCDC). Highlights of U.S. Bank's investments include:

- Retirement Housing Foundation received more than \$55.1 million in financing to develop two senior affordable housing complexes. U.S. Bank's commitment to the projects includes \$24.9 million in construction debt and \$30.2 million of Low Income Housing Tax Credit (LIHTC) equity through USBCDC. Broadwood Terrace, in South Los Angeles, and Las Alturas, in East Los Angeles, will provide a combined 165 units of affordable housing for eligible seniors. Both LEED-certified properties will be completed in 2014.
- U.S. Bank provided more than \$32.5 million in financing to help Abode Communities develop Riverwalk at Reseda, a 70 unit affordable housing residential building. U.S. Bank's commitment includes \$17.8 million in loans and more than \$14.7 million of LIHTC equity through USBCDC.
- U.S. Bank provided \$5.27 million in tax credit financing through New Markets Community Capital, an affiliate of TELACU, to QueensCare Health Centers to build a new, state-of-the-art, energy efficient facility in east Los Angeles. This expansion will create 47 new permanent full time jobs, a 138% increase in staff, and is expected provide more than 51,000 annual patient visits.
- Public Counsel, the nation's largest pro bono law firm, received a \$50,000 charitable contribution from U.S. Bank in support of their work providing free legal aid to veterans, nonprofits and small businesses in Southern California.

Partnering in our Communities

At U.S. Bank, we are proud of the programs we offer and partnerships we build that provide small business development, workforce development, capacity building, and asset development. Notable partnerships in the City of Los Angeles include:

- Sponsorship of "Where's the Money? Access to Capital Business Expo" events hosted by VEDC and held in multiple locations throughout the Los Angeles market. U.S. Bank participated in panels discussing access to capital for small business owners and provided one-on-one counseling for business owners.
- Partnership with TELACU Community Capital to sponsor and host a seminar for Hispanic small business owners in Spanish titled "Business Success through Better Recordkeeping", attended by more than 40 business owners.
- Partnership with and sponsorship of the City Scholars Foundation to honor the graduates of their Leadership Academy. The Academy is the only tuition-free leadership development program for non-profit executive directors serving low-income youth throughout Los Angeles.
- Title sponsor for the Asian Pacific Islander Small Business Program's 14th Annual Asian Small Business expo, an event attended by more than 500 business owners.
- Sponsor and participant in the Black Business Association's 10 Annual Procurement Exchange Summit and Awards Luncheon where our property management team facilitated one on one matchmaking sessions with minority business owners interested in doing business with U.S. Bank.

Awards in our Communities

- The Asian Pacific Women's Center honored U.S. Bank as Outstanding Corporate Partner of the Year their 11th Annual Metamorphosis Gala.
- Los Angeles Trade Technical College (LATTTC) Foundation recognized U.S. Bank as a 2013 Dream Maker Honoree for our ongoing financial support and our volunteer involvement and guidance leading the restructuring of the LATTTC Foundation Board.



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usbank.com/ourcommunity

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Question # 5

In a separate attachment, please provide a list and briefly describe your firm's community investments and/or partnerships with the City and/or local non-profit organizations relating to job growth, affordable housing, home ownership, and foreclosure prevention within the City of Los Angeles.

Job Growth & Workforce/Job Skills Training

Small business lending is a priority for U.S. Bank and with our focus on getting capital to small businesses we are directly helping these businesses grow and create new jobs. We provide grant funding to many nonprofits that provide small business technical assistance to small business owners to help them grow their businesses. Our employees also speak on small business topics at their conferences and events. We have also provided significant investments for micro-lending to allow nonprofits to provide loans to business owners that cannot yet qualify for bank loans. Some of these organizations include:

- Valley Economic Development Center
- Business Resource Group
- Pacific Coast Regional Small Business Development Center
- Asian Pacific Islander Small Business Program
- Asian Business Association
- Black Business Association
- Latino Business Association
- RISE Financial Pathways

We also work with a large number of organizations that provide job skills/workforce training programs as well as job placement to help those that are homeless or unemployed get on the path to self sufficiency. We also provide grant funding to support their programs. Some of these partners include:

- Chrysalis
- Downtown Works – nonprofit partnership between Chrysalis and Central City Association to focus on job training/placement for homeless and at risk in downtown Los Angeles. We are a founding funder.
- Los Angeles Opportunities Industrialization Center
- Jewish Vocational Services - BankWork\$
- Los Angeles Brotherhood Crusade
- Dress for Success
- Pacific Asian Consortium for Employment (PACE)
- Streetlights

Affordable Housing

U.S. Bank partners with many affordable housing organizations by providing financing for their projects that create and maintain affordable housing for low and moderate income individuals & families. We provide financing via community development loans and/or Low Income Housing Tax Credits for their housing projects. We have provided low cost pre-development funding via our Patient Loan Program. We also have provided grant funding for resident programs. Some of our affordable housing partners include:

- Abode Communities
- Retirement Housing Foundation
- Enterprise Community Partners
- Hollywood Community Housing Corporation
- Mercy Housing
- Affordable Living for the Aging
- Little Tokyo Service Center Community Development Corporation
- Downtown Women's Center
- Homeownership & Foreclosure Prevention



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U.S. Bank partners with many organizations that provide home ownership counseling, transitional housing, and foreclosure prevention counseling & events. We participate in homebuyer seminars, provide teams to attend foreclosure prevention events, and provide grant funding. Some of these organizations include:

- Neighborhood Housing Services of Los Angeles County
- Clearpoint Financial Solutions
- Korean Churches for Community Development (KCCD)
- East Los Angeles Community Corporation
- West Angeles Community Development Corporation
- Habitat for Humanity Greater Los Angeles
- Operation Hope

U.S. Bank also supports organizations that provide transitional housing for those trying to get back on their feet and into permanent housing. Some of these organizations include:

- LA Family Housing
- People Assisting the Homeless (PATH)
- Upward Bound House
- Los Angeles Mission
- Midnight Mission

