

**City of Los Angeles
Responsible Banking Investment Monitoring Program
For Investment Banks**

Investment banks providing City investment banking services or seeking City investment banking business must complete and submit this form no later than July 1st of each year to the City Administrative Officer to comply with Chapter 5.1, Section 20.95.1 of the Los Angeles Administrative Code.

Contact Information:

U.S. Bancorp			
Name of Financial Institution			
One California Street, Suite 350	San Francisco	CA	94111
Street Address			
City	State		Zip Code
Scott Nagelson, Managing Director			
Contact Person Name and Title			
(415) 677-3685	scott.nagelson@usbank.com		
Telephone No.		Email Address	

Please answer the following questions for the preceding calendar year.

1. Did your firm make monetary donations to charitable programs within the City limits?
Yes No If yes, please complete the attached form.

2. Did your firm provide any scholarship awards to residents of the City of Los Angeles?
Yes No **We grant to many organizations who then provide scholarships locally.**
 - a. How many scholarships were awarded? _____
 - b. What was the total value of the awarded scholarships? _____

3. Does your firm have internal policies regarding utilization of subcontractors which are designated as "women owned," "minority owned," or "disabled" business enterprises?
Yes No If yes, please provide a copy of your policies.

CERTIFICATION UNDER PENALTY OR PERJURY

I certify under penalty of perjury that I have read and understand the questions contained in this form and the responses contained in the form and on all the attachments. I further certify that I have provided full and complete answers to each question, and that all information provided in response to this form is true and accurate to the best of my knowledge and belief.

Scott Nagelson, Managing Director
Print Name, Title


Signature

06/26/2018
Date

PLEASE SEND THE ORIGINAL SIGNED FORM TO THE ADDRESS BELOW AND EMAIL A COPY TO CAO.DEBT@LACITY.ORG.

**Office of the City Administrative Officer
200 North Main St. Room 1500
Los Angeles, CA 90012
Attention: Debt Management Group**

Attachment for Question #1 - Responsible Banking Investment Monitoring Program for Investment Banks

Total Charitable City of LA = \$1,652,050 comprised of Contributions and Grants

Through the U.S. Bank Foundation, we provide cash contributions to nonprofit organizations in our focus priority areas of "Work," "Home," and "Play," as defined on our public web site: https://www.usbank.com/pdf/community/US_Bank_Grant_Guidelines_2018.pdf.

Our Corporate Contributions programs provide additional support to our focus areas as well as civic contributions.

While we do not disclose amounts provided to specific organizations, in 2017, U.S. Bank provided more than \$1.65 million in charitable contributions in the City of Los Angeles.

Name of Charitable Organization	Type	Amount (\$)
A Community of Friends	Housing	See Note Above
A PLACE CALLED HOME	Arts & Culture	See Note Above
ABODE COMMUNITIES	Housing	See Note Above
Actors Fund	Employment	See Note Above
AFRICAN-AMERICAN MALE ACHIEVERS NETWORK	Employment	See Note Above
ASIAN BUSINESS CENTER	Economic Development	See Note Above
ASIAN PACIFIC ISLANDER SMALL BUSINESS PROGRAM INCORPORATED	Economic Development	See Note Above
AUTRY MUSEUM OF THE AMERICAN WEST	Arts & Culture	See Note Above
BET TZEDEK	Economic Development	See Note Above
BIG BROTHERS BIG SISTERS OF GREATER LOS ANGELES INC	Education & Literacy	See Note Above
C5 YOUTH FOUNDATION OF SOUTHERN CALIFORNIA INC	Education & Literacy	See Note Above
CALIFORNIA COMMUNITY ECONOMIC DEVELOPMENT ASSOCIATION	Housing	See Note Above
California Council on Economic Education	Education & Literacy	See Note Above
CENTER FOR THE PACIFIC ASIAN FAMILY INC	Employment	See Note Above
CENTER THEATRE GROUP	Arts & Culture	See Note Above
Chrysalis	Employment	See Note Above
CITY SCHOLARS® FOUNDATION	Economic Development	See Note Above
Clearpoint Financial Solutions	Financial Services	See Note Above
COMMUNITY PARTNERS	Education & Literacy	See Note Above
Cornerstone Theater Company	Arts & Culture	See Note Above
CORNERSTONE THEATER COMPANY INC	Arts & Culture	See Note Above
CRE OUTREACH FOUNDATION INC	Arts & Culture	See Note Above
DIAMOND IN THE RAW	Arts & Culture	See Note Above
DISCOVERY CUBE LOS ANGELES	Arts & Culture	See Note Above
Downtown Los Angeles Art Walk	Economic Development	See Note Above
DOWNTOWN WOMEN'S CENTER	Employment	See Note Above
EAST LA COMMUNITY CORPORATION	Housing	See Note Above
EBONY REPERTORY THEATRE INC	Arts & Culture	See Note Above
Economic Alliance of the San Fernando Valley	Economic Development	See Note Above

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EDUCATING YOUNG MINDS	Education & Literacy	See Note Above
EMPOWHER INSTITUTE INC	Education & Literacy	See Note Above
Enterprise Community Partners	Housing	See Note Above
ENVIROMENTAL CHARTER HIGH SCHOOL	Education & Literacy	See Note Above
ESPERANZA COMMUNITY HOUSING CORPORATION	Housing	See Note Above
FASHION LEGACY ASSOCIATION FOR INDUSTRY RECOGNITION	Education & Literacy	See Note Above
FORGIVING FOR LIVING, INC.	Education & Literacy	See Note Above
FUSION PERFORMING DANCE ACADEMY	Arts & Culture	See Note Above
GEFFEN PLAYHOUSE INC	Arts & Culture	See Note Above
GRAMMY MUSEUM FOUNDATION INC	Arts & Culture	See Note Above
GRAND PERFORMANCES	Arts & Culture	See Note Above
GRAND VISION FOUNDATION	Arts & Culture	See Note Above
GREATER L A AFRICAN AMERICAN CHAMBER OF COMMERCE EDUCATION FUND	Economic Development	See Note Above
GREATER LOS ANGELES ZOO ASSOCIATION	Arts & Culture	See Note Above
HANDS FOR HOPE	Education & Literacy	See Note Above
HAROLD ROBINSON FOUNDATION	Arts & Culture	See Note Above
HOLLYWOOD COMMUNITY HOUSING CORPORATION	Housing	See Note Above
INNER-CITY ARTS	Arts & Culture	See Note Above
JABBERWOCKY THEATRE COMPANY	Arts & Culture	See Note Above
JEWISH VOCATIONAL SERVICE	Employment	See Note Above
JUNIOR ACHIEVEMENT OF SOUTHERN CALIFORNIA, INC	Education & Literacy	See Note Above
Korean Churches for Community Development	Housing	See Note Above
KOREATOWN YOUTH AND COMMUNITY CENTER INC	Economic Development	See Note Above
L.A. Family Housing	Housing	See Note Above
L.A.C.E.R. AFTERSCHOOL PROGRAMS	Arts & Culture	See Note Above
LATINO BUSINESS CHAMBER OF GREATER LOS ANGELES FOUNDATION INC	Economic Development	See Note Above
LIFT, Inc.	Homelessness	See Note Above
LOCAL INITIATIVES SUPPORT CORPORATION	Economic Development	See Note Above
LOS ANGELES AREA CHAMBER OF COMMERCE FOUNDATION	Economic Development	See Note Above

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Name of Charitable Organization	Type	Amount (\$)
LOS ANGELES BROTHERHOOD CRUSADE	Employment	See Note Above
LOS ANGELES COUNTY MUSEUM OF ART	Arts & Culture	See Note Above
LOS ANGELES JEWISH SYMPHONY	Arts & Culture	See Note Above
LOS ANGELES LDC INC	Economic Development	See Note Above
LOS ANGELES LGBT CENTER	Housing	See Note Above
LOS ANGELES MISSION INC	Homelessness	See Note Above
LOS ANGELES OPERA COMPANY	Arts & Culture	See Note Above
LOS ANGELES TRADE TECHNICAL COLLEGE FOUNDATION	Employment	See Note Above
LTSC COMMUNITY DEVELOPMENT CORPORATION	Housing	See Note Above
LULA WASHINGTONO CONTEMPORARY DANCE FOUNDATION	Arts & Culture	See Note Above
MIDNIGHT MISSION	Employment	See Note Above
MUSEUM OF CONTEMPORARY ART, LOS ANGELES (MOCA)	Arts & Culture	See Note Above
MY FRIEND'S PLACE	Employment	See Note Above
NEIGHBORHOOD HOUSING SERVICES OF LOS ANGELES COUNTY	Housing	See Note Above
NETWORK FOR TEACHING ENTREPRENEURSHIP (NFTE) GREATER LA PROGRAM OFFICE	Employment	See Note Above
NEW ECONOMICS FOR WOMEN	Housing	See Note Above
NORTH VALLEY FAMILY YMCA AT PORTER RANCH	Arts & Culture	See Note Above
OPTIMIST YOUTH HOMES & FAMILY SERVICES	Education & Literacy	See Note Above
P S ARTS	Arts & Culture	See Note Above
P.F. BRESEE FOUNDATION	Education & Literacy	See Note Above
Pacific Asian Consortium in Employment (PACE)	Economic Development	See Note Above
PACIFIC COAST REGIONAL URBAN SMALL BUSINESS DEVELOPMENT CORPORATION	Economic Development	See Note Above
PARA LOS NINOS	Education & Literacy	See Note Above
PENNY LANE CENTERS	Housing	See Note Above
PERFORMING ARTS CENTER OF LOS ANGELES COUNTY	Arts & Culture	See Note Above
PRINCIPLES OF SUCCESS MOTIVATIONAL PROGRAMS	Education & Literacy	See Note Above
Public Counsel	Legal Services/Justice	See Note Above
RISE Financial Pathways	Economic Development	See Note Above
SAN PEDRO CITY BALLET	Arts & Culture	See Note Above

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Name of Charitable Organization	Type	Amount (\$)
SHELTER PARTNERSHIP INC	Homelessness	<i>See Note Above</i>
SKIRBALL CULTURAL CENTER	Arts & Culture	<i>See Note Above</i>
SOUTHERN CALIFORNIA ASSOCIATION OF NON-PROFIT HOUSING INC	Housing	<i>See Note Above</i>
SOUTHERN CALIFORNIA INSTITUTE OF ARCHITECTURE	Education & Literacy	<i>See Note Above</i>
ST ANNES MATERNITY HOME	Employment	<i>See Note Above</i>
STEP UP WOMEN'S NETWORK	Education & Literacy	<i>See Note Above</i>
STREETLIGHTS PRODUCTION ASSISTANT PROGRAM INC	Employment	<i>See Note Above</i>
STRONG FOOD L A KITCHEN	Employment	<i>See Note Above</i>
STUART M. KETCHUM DOWNTOWN YMCA	Education & Literacy	<i>See Note Above</i>
TELACU Education Foundation	Economic Development	<i>See Note Above</i>
THE ACTORS FUND OF AMERICA	Employment	<i>See Note Above</i>
THE HARMONY PROJECT	Arts & Culture	<i>See Note Above</i>
THE UCLA FOUNDATION	Education & Literacy	<i>See Note Above</i>
TIERRA DEL SOL FOUNDATION	Arts & Culture	<i>See Note Above</i>
Union Rescue Mission	Homelessness	<i>See Note Above</i>
UNITED WAY INC	Homelessness	<i>See Note Above</i>
University of Southern California Ross Minority Real Estate Program	Economic Development	<i>See Note Above</i>
UP2US, INC.	Arts & Culture	<i>See Note Above</i>
VEDC (Valley Economic Development Center)	Economic Development	<i>See Note Above</i>
VERBUM DEI HIGH SCHOOL	Employment	<i>See Note Above</i>
West Angeles Community Development Corporation	Housing	<i>See Note Above</i>
WEST VALLEY BOYS & GIRLS CLUB	Education & Literacy	<i>See Note Above</i>
YOUNG CENTER FOR ACADEMIC & CULTURAL ENRICHMENT	Education & Literacy	<i>See Note Above</i>
YOUNG STORYTELLERS FOUNDATION	Arts & Culture	<i>See Note Above</i>

U.S. Bank – Supplier Diversity Program Overview 2018

The mission of the U.S. Bank Supplier Diversity program is to identify, develop and build strong relationships with certified diverse businesses that are qualified to supply U.S. Bank with quality products and services.

Our communities are made up of an increasingly diverse population. Minority and women-owned business enterprises (MWBE), Veteran and Service Disabled Veteran owned businesses and Lesbian/Gay/Bi-sexual/Transgender (LGBT) businesses are rapidly growing and progressing from suppliers of small commodity lines to providers of a wide variety of manufactured products and corporate services. By doing business with diverse suppliers, we build bridges with the community and contribute to the growth of companies who, in turn, help us build the best bank in America.

Our Supplier Diversity Program was created in 1998 to help grow and support this initiative. It is staffed by two full-time employees dedicated to driving Supplier Diversity internally within the corporation, as well as externally in the community. We strive to identify business opportunities for certified diverse suppliers to participate equally with other suppliers in the competitive supplier evaluation process. The Supplier Diversity strategy includes designation of diversity goals set by business lines towards meeting the enterprise wide goals and objectives to diversify the supply chain and create jobs.

We are national corporate members of the NMSDC (National Minority Supplier Development Council) as well as corporate members of WBENC (Women's Business Enterprise National Council) the NGLCC (National Gay and Lesbian Chamber of Commerce) as well as NaVOBA (National Veteran Owned Business Association) and participate in a number of national and regional outreach activities throughout the year.

Our strategic sourcing efforts work toward the inclusion and participation of certified diverse owned businesses in our RFPs and contracts. U.S. Bank requires a company to be at least 51% owned, controlled and managed by one or more minority group members or women. Minority groups include the following:

- African American
- Hispanic Americans
- Asian Pacific Americans
- Native Americans
- Asian Indian Americans

U.S. Bank diversity spend goal includes Minority, Women, Veterans, Service Disabled Veterans and LGBT owned businesses. Qualifying companies must be located within the United States, its territories or its possessions. Certified companies must submit a certification received from an authorized third party or regulatory agency. U.S. Bank accepts certification completed by regional councils of the National Minority Supplier Development Council (NMSDC), the Women's Business Enterprise National Council (WBENC), the National Women Business Owners Corporation (NWBOC), the National Gay and Lesbian Chamber of Commerce (NGLCC) or a federal, state, local government affiliate or municipality.

We work with our prime (Tier 1) suppliers to support the growth of diverse suppliers by requiring the reporting of their subcontracting (Tier 2) utilization of certified companies on U.S. Bank contracts.

An automated, online registration process for diverse suppliers can be accessed via our website, www.usbank.com/supplierdiversity for interested suppliers.

U.S. Bank continues its dedication to identifying, developing and building strong business relationships with certified diverse suppliers with expanded efforts. Every line of business will support the enterprise-wide initiative effort by:

- Building awareness, education and training
- Assisting in the development of supplier diversity strategies that are aligned with U.S. Bank's strategic plans
- Finding potential diverse suppliers, including identifying opportunities to expand existing MWBE, Veteran, Service Disabled Veteran and LGBT relationships
- Providing resources and tools
- Reviewing and measuring supplier diversity spend performance

We monitor our effectiveness by capturing spend with diverse suppliers on a monthly and quarterly basis. The Supplier Diversity Team, in conjunction with the business lines, work with all non-certified suppliers to identify valid certification options that fit the supplier's business model in alliance with U.S. Bank's needs.

NATIONAL SPEND			
2017			
Diversity Category	Certified	Ethnicity	Grand Total
MBE	Yes	African American	\$228,629,298
		Asian Indian American	\$11,083,848
		Asian Pacific American	\$106,262,179
		Hispanic American	\$14,739,514
		Native American	\$968,528
		Total	\$361,683,367
	No	Native American	\$25,260
		African American	\$84,479
		Asian Indian American	\$882,229
		Asian Pacific American	\$9,748
		Hispanic American	\$1,558
		Native American	\$459,313
	Total	\$1,462,588	
Total		\$363,145,954	
WBE	Yes	Asian Indian American	\$38,000
		Non-Minority	\$79,642,001
		Total	\$79,680,001
	No	Non-Minority	\$1,906,190
		Total	\$1,906,190
Total		\$81,586,191	
SDV	Yes	Non-Minority	\$671,927
	Total		\$671,927
Vet	Yes	Non-Minority	\$12,622,835
	Total		\$12,622,835
LGBT	Yes	Non-Minority	\$3,218,526
	Total		\$3,218,526
Grand Total (Tier 2 included)			\$494,338,433
* Totals represented in this report reflect certified and non certified diversity expenditures.			
Note: U.S. Bank's Supplier Diversity Program requires third party certification and for the period expenditures total \$490,969,656			

Infrastructure is in place to track and report Tier 1 and Tier 2 spend using a third party supplier management tool. The automated tool enables online analysis, tracking and reporting of spend.

U.S. Bank tracks the following certified and non-certified diverse suppliers: MBE, WBE, DBE, DOBE, HUBZ, LGBT, SBA 8(a), SBE, SDB, SDV, VET. We engage and train prime suppliers regarding Tier 2 reporting to maintain compliance and to assist in meeting our corporate Supplier Diversity Initiative goals and objectives.

The Supplier Diversity Team:

Hector Martinez, Supplier Diversity Manager/Corporate Procurement

hector.martinez@usbank.com

Phone: 612-973-6646

Fesha Buie, Supplier Diversity Specialist/Corporate Procurement

fesha.buie@usbank.com

Phone: 513-277-5354

In collaboration with the Corporate Procurement Department, the Supplier Diversity website is www.usbank.com/supplierdiversity. The website is accompanied by a help desk at supplier.diversity@usbank.com for expedient responses to inquiries and all correspondence.

The Supplier Diversity Team is comprised of seasoned bankers with long tenure in Human Resources, and Supply Chain Optimization, respectively. Their combined expertise is focused in lending products, recruiting, training and procurement. These core skills have assisted them in creating an inclusionary sourcing and bid process.

All are actively engaged and/or coordinate diverse supplier participation across the U.S. Bank 25-state footprint with the NMSDC, WBENC, NaVOBA and the NGLCC. In addition we support regional councils, ethnic Chambers of Commerce, municipalities, higher education institutes, Community Based Organizations and U.S. Bank's technical assistance partners. U.S. Bank is a founder and active member of numerous community based organizations whose mission aligns with ours—to develop and grow diverse businesses and to impact positive growth in the communities to which we operate and work. To name a few: O.A.M.E./Portland; Astra/Oregon, M.E.D.A./MN, Cincinnati Minority Business Accelerator and partnerships with Small Business Development Centers across the United States. Subject matter experts such as Small Business Bankers and Community Development Managers support these organizations by providing business literacy and serving on various boards and committees.

The success of our outreach stems from having local, internal business line partners to support the growth and development of certified diverse suppliers. Our Supplier Diversity efforts are aligned internally with Diversity & Inclusion, Community Affairs/Community Development, Small Business Banking, Multicultural Marketing and Products, Corporate Real Estate-Construction/Property/Facilities Managers.

The Supplier Diversity Team is available to respond to any additional questions or feedback needed to validate a robust initiative for U. S. Bank and your business opportunity.