



Los Angeles Metro's Office of Extraordinary Innovation

Los Angeles Regional Investors Conference

April 1, 2016



Metro®

Los Angeles County Metro

- Metro provides 450 million rides a year
 - 99 miles of rail and subway
 - 2,200 buses providing service on through 170 routes
- Metro is expanding through the public's investment
 - Two rail lines opening in 2016
 - Three additional rail lines in construction
 - Several highway improvements underway
- Metro has a strong foundation to plan for future transportation needs





Envisioning Innovation

- Los Angeles County is well-positioned for transportation transformation
 - Opportunity to be the infrastructure capital of the world
- Open the agency to innovation
- Partner with big thinkers to deliver transportation programs sooner.

Envisioning Innovation

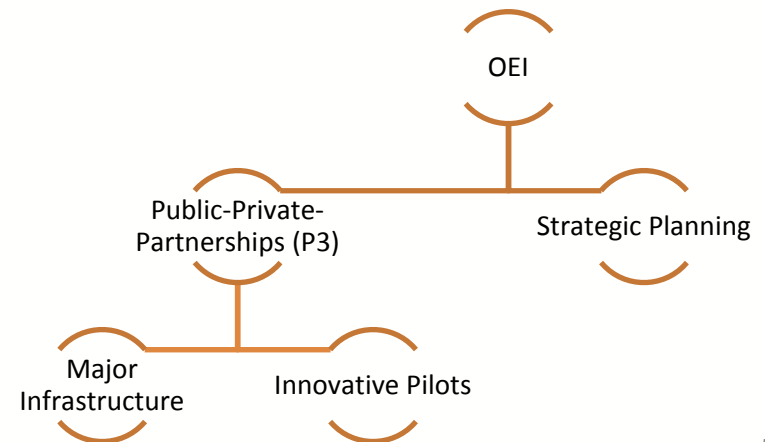
- Office of Extraordinary Innovation designed to seek and implement innovative transportation solutions
 - Financing
 - Public-private partnerships
 - Project delivery
 - Joint development
 - Security
 - Technology
 - Operations



Vision



OEI will be an incubator and implementer of innovative ideas for Metro



Goal

Improve mobility, customer experience, environment, and safety through innovative, low-cost approaches



Objectives



- Create an environment of innovation, openness, and experimentation
- Introduce pilot programs that can demonstrate the potential to achieve goals
- Develop one major P3 infrastructure project



Los Angeles Metro's Unsolicited Proposal Policy





Purpose

- Create an open door policy for ideas and innovations
- Encourage private sector ideas on everything Metro does
- Increase return on investment to taxpayers

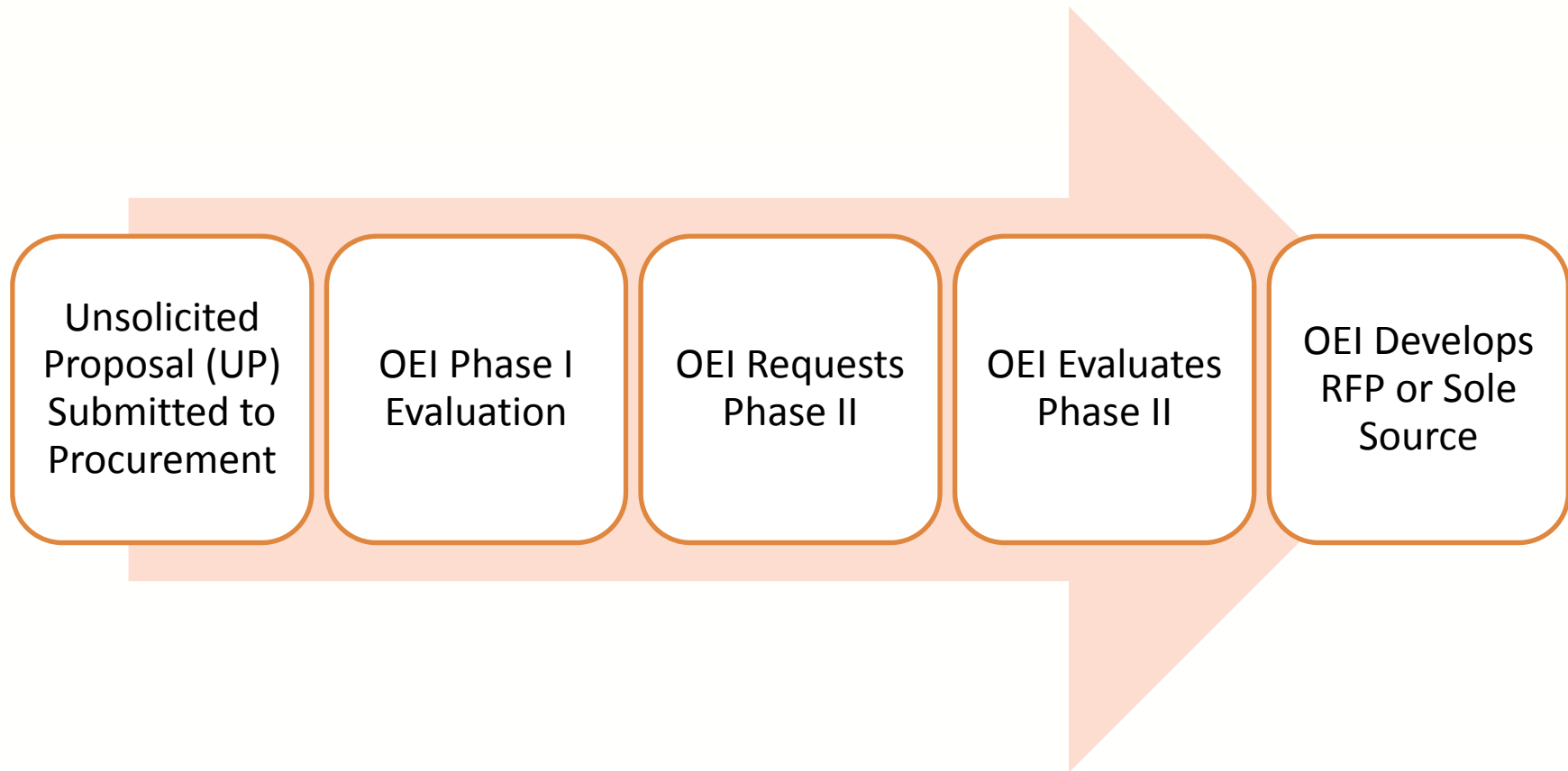
What is NOT an Unsolicited Proposal?

- An offer responding to Metro's published expression of need or request for proposals
- An advance proposal for property or services that Metro could acquire through competitive methods (submitted within the budget year before release of a published request for proposal)
- A replacement for an existing contract that is already in effect

What is an Unsolicited Proposal?


- Innovative and pragmatic
- Independently originated and developed by the proposer
- Prepared without Metro's supervision, endorsement, direction, or direct involvement
- Sufficiently detailed that its benefits in support of Metro's vision and responsibilities are readily apparent

Evaluation Process



Talk to us!!



Translate Website | Traducir Sitio (More Info)  Select Language | ▼

Go
Getting Around

Grow
Projects & Programs

Know
News & Media

Metro
About & Contact Us

Who We Are

- Agency Overview
- Board of Directors & Executives
- Meetings & Agendas

How To Reach Us

- Help & Contacts
- Customer Centers
- Comment/Complaint Form
- Lost & Found
- Transit Court

Work For Metro

- Metro Careers
- Project Labor Agreement
- Metro Clean Community Service

Doing Business With Metro

- Vendor Portal & Metro Connect
- Unsolicited Proposal Policy
- Business Advisory Council
- Advertising & Filming

Serving You

- Metro Store
- Service Councils
- Service Changes
- Committees & Subcommittees
- Civil Rights Policy
- Ethics

▶ **All Departments**





Metro's Plan to Ease Traffic Draft Expenditure Plan



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Still Much More to Do

- LA County expected to grow by another 2.4 million people in the next 40 years
- Expanding LA County's transportation network:
 - More highway and transit alternatives, local improvements, and resources to keep services in good operating condition
- It'll take a combination of local, federal and private dollars to fund future transportation improvements



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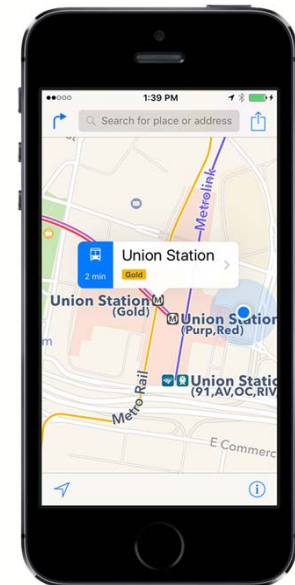
More Local Investment Paves the Way

- Additional local sales tax investment will allow Metro to deliver more projects sooner rather than later
- Metro's potential ballot measure includes a new ½ cent sales tax and extension of Measure R



What This Means for You

- 5 cents on a \$10 purchase
- \$25 a year to invest in easing traffic
 - Buying a coffee drink once a week costs \$260/year
 - Eating fast food once a week costs \$420/year
- Modest investment will bring major benefits
 - More transportation alternatives
 - More ways to connect through technology
 - More community improvements
 - More quality time, more time for you



Ways to Provide Input

- Public meetings – April
 - Agoura Hills, El Monte, Van Nuys, Carson, Palmdale, West Hollywood, Metro headquarters, Paramount, LA (Manchester Ave.), one virtual meeting
- Telephone town hall meetings – May
 - Covering all areas of the county
- Online form at metro.net/theplan
- E-mail to ThePlan@metro.net
- Facebook and Twitter using #metroplan
- US Mail – The Plan, Metro, One Gateway Plaza, Los Angeles, CA 90012-2952



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Thank you!!

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Phase 1: Conceptual Proposal

- Metro screens proposals to determine if more detailed information needed (<60 days)
 - Proposals must satisfy Unsolicited Proposal definition
 - Proposals must contain sufficient detail to perform screening evaluation
- Successful proposals will:
 - Offer direct or anticipated benefits to Metro, passengers, and community
 - Be consistent with Metro's objectives and goals
 - Satisfy a need that Metro can reasonably accommodate in the current capital and operating budgets
 - Offer goods or services not intended to provide through the normal contract process

Phase 2: Detailed Proposal

- Metro will request a detailed proposal for proposals that pass Phase 1
- Requests may include:
 - Essential terms and conditions that could be part of a subsequent agreement between Metro and the proposer;
 - A goal for participation of disadvantaged/small business enterprises (DBE/SBE);
 - Schedule and important deadlines for the proposer;
 - Evaluation criteria; and
 - Requests for specific modifications or clarifications to the scope of the original proposal

Metro Decision

- At the conclusion of this phase Metro will choose whether to:
 - 1) Proceed with a sole source agreement;
 - 2) Proceed with a competitive solicitation based on the proposal or;
 - 3) Forego the proposal



Program Benefits

- Eases congestion & improves mobility
- Increases use of transit
- Improves accessibility
- Enhances quality of life
- Expands rail and bus network
- Creates a more balanced, customer-focused transportation system
- Keeps fares affordable and improves service for seniors, students and people with disabilities
- Enhances local investments

Staff Recommendation

- The 50-year Plan
 - Secures the funding necessary to build significant transportation improvements across the county and keep our system in good working order as LA County positions itself for the future
- Metro Board has released the Draft Potential Ballot Measure Expenditure Plan for public input