

TOTAL	Rater 1	Rater 2	Rater 3	Rater 4	Average
Economic Roundtable	73	71	63	80	71.8
Applied Development	81	85	72	83	80.3
UC Berkeley	92	89	83	91	88.8
Beacon	79	90	90	85	86.0

1. Quality, Responsiveness and Technical Solution	Rater 1	Rater 2	Rater 3	Rater 4	Average	#1 Ranks
Economic Roundtable	31	33	18	34	29.0	
Applied Development	38	37	32	35	35.5	2
UC Berkeley	35	34	32	36	34.3	1
Beacon	32	32	37	32	33.3	1

2. Comparable Firm Experience	Average	#1 Ranks				
Economic Roundtable	20	17	20	20	19.3	
Applied Development	18	20	15	20	18.3	
UC Berkeley	25	22	23	25	23.8	3
Beacon	17	24	22	21	21.0	1

3. Evaluation of Key Personnel	Average	#1 Ranks				
Economic Roundtable	17	15	20	22	18.5	
Applied Development	18	20	17	22	19.3	
UC Berkeley	25	24	22	24	23.8	3
Beacon	21	25	22	22	22.5	2

4. Fee for Service	Average	#1 Ranks				
Economic Roundtable	5	6	5	4	5.0	
Applied Development	7	8	8	6	7.3	
UC Berkeley	7	9	6	6	7.0	1
Beacon	9	9	9	10	9.3	4