



9. Corporate Citizenship

We are a committed long-term partner to the City of Los Angeles and appreciate the opportunity to serve as a member of the City's underwriting pool. William Blair & Company is a responsible corporate citizen and supports a broad range of charitable causes. In 2012, the Firm contributed to over 300 organizations, including over \$770,000 to the United Way, and the Firm has consistently been ranked as a Top 25 Corporate Citizen for our support of the United Way. Our employees personally contributed to hundreds of other charitable organizations through their time, energy, and leadership.

William Blair & Company has no written procurement policy, but values diversity and strives to create a more diverse work environment both when hiring any new employees or working closely with subcontractors which are designated as "woman owned", "minority owned", or "disabled" business enterprises. William Blair is committed to furthering the City's efforts to utilize MBE/WBE subcontractors. Finally, many employees of the firm, including the Debt Capital Markets Group, spend a considerable amount of time within the City of Los Angeles and procure goods and services locally.